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## WHOLESALERS TO THE TRADE SINCE 1934

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# Robertson Heating Supply - On the Grow!

Adding 52 counties in southern Ohio and northern Kentucky Also named 2012 Ohio PHCC Supplier of the Year

(Alliance, Ohio) Robertson Heating Supply (RHS) is pleased to announce that it has completed the purchase agreement with Palmer-Donavin for the assets of their HVAC divisions in Columbus and Cincinnati. Robertson will expand its representation of the Rheem HVAC line and supporting products in 42 southern Ohio and 10 northern Kentucky counties.

President Scott Robertson commented that this acquisition is in accordance with the RHS strategic plan for continued growth in the HVAC and Plumbing wholesale channel. This advancement is viewed as an excellent opportunity to increase business with the professional contractor trade in these regions. Robertson Heating Supply, following their customer focus and promotion of local branch operations, has maintained many former Palmer-Donavin personnel in both the Columbus and Cincinnati locations.

Regarding being named 2012 Ohio Plumbing-Heating-Cooling Contractors Association (PHCC) Supplier of the Year, vice president of marketing Scott Middleton shared that this formal recognition is held in the highest regard by the Robertson organization as it is awarded by the trade partners which RHS is built to serve, adding Robertson's is appreciative of the PHCC and its membership and proud to be a long tenured supporter.

Robertson Heating Supply is a 79-year old family owned Midwest regional HVAC and plumbing distributor headquartered in Alliance, Ohio serving the Ohio, western Pennsylvania, West Virginia, northern Kentucky and Michigan markets with 31 current locations including 5 kitchen and bath showrooms. Robertson is a full line distributor of heating, air conditioning, HVAC accessories, boilers, water heaters, plumbing fixtures and accessories.

In the May 2012 Supply House Times magazine's Premier 150 wholesalers list, Robertson Heating Supply was ranked 55<sup>th</sup> and was also the 2009 Wholesaler of the Year. More information on Robertson Heating Supply can be found at www.RHS1.com.